

# Alibaba.com Verified Supplier



## Assessment Report

*Presented to*

**Zhejiang Huageng Electronic Technology Co., Ltd.**

**浙江华耕电子科技有限公司**

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	No. 2, Longtanshan Road, Daqi Street, Beilun District, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnmarine
Gold Supplier Company Name:	Zhejiang Huageng Electronic Technology Co., Ltd.
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*Service Provided by TÜV Rheinland*

*Report No.: 22329101\_P+T*



Report Number:	22329101_P+T	Assessment Type	Production Trading Assessment
Date of Assessment:	03/Sep./2021	Report Date:	03/Sep./2021
Assessor's Name:	Xiaoping Chen	Validity Period:	04/Sep./2021 -- 03/Sep./2022
Reviewed By:	Lihua Wu	Online Verification:	<a href="https://assessed-suppliers.chn.tuv.com">https://assessed-suppliers.chn.tuv.com</a>

**Important Notes:**

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## Contents

- Section 1: Company Overview..... 5**
  - 1.1 Legal Validity..... 5
  - 1.2 Company Building Information ..... 5
- Section 2: Human Resources ..... 6**
  - 2.1 Company Chart ..... 6
  - 2.2 Employee Headcount ..... 6
  - 2.3 Management ..... 6
- Section 3: Current Export Situation ..... 7**
- Section 4: Export Business Capacity..... 8**
  - 4.1 Market Distribution (Previous 12 Months) ..... 8
  - 4.2 Main Clients ..... 8
- Section 5: Production Capacity ..... 9**
  - 5.1 Annual Production Capacity (Previous Year)..... 9
  - 5.2 Production Capacity..... 9
  - 5.3 Production Machinery ..... 9
  - 5.4 Testing Machinery ..... 9
  - 5.5 Subcontractors ..... 9
- Section 6: Quality Assurance ..... 10**
  - 6.1.1 Quality Management System Certification ..... 10
  - 6.1.2 Product Certification ..... 10
  - 6.2 Testing Report ..... 10
  - 6.3 Quality Control Management..... 10
  - 6.4 Supplier Management ..... 11
  - 6.5 After Sales Service ..... 11
  - 6.6 Overseas After Sales Service..... 12
- Section 7: Production Process Management ..... 13**
- Section 8: R & D Capacity ..... 14**

Report No:	22329101_P+T	Report date:	03/Sep./2021	Assessed By	Xiaoping Chen
CONFIDENTIAL		All Rights Reserved			Page No: 3 of 26



8.1 Current Situation ..... 14

8.2 R&D Real Case Description ..... 16

8.3 Design Process (Confidential) ..... 16

8.4 Design Devices (N/A)..... 16

**Section 9: Company Development / Expansion Plans ..... 16**

**Section 10: Production Flow ..... 17**

**Section 11: Certification & Photos ..... 18**

**Section 12: Company and Product Samples ..... 21**

**Section 13: Competitive Advantages ..... 23**

    13.1 Product Group Capacity ..... 23

    13.2 Real Case for Lower MOQ & Lead Time ..... 23

    13.3 Real Case for Large Contract & Lead Time..... 23

    13.4 Overseas After Sales Service Capacity ..... 23

    13.5 After-sales service capacity ..... 24

**Section 14: Service capabilities..... 25**

    14.1 Experience with large-scale procurement contracts ..... 25

    14.2 Overseas showroom ..... 25

    14.3 Offline trade show ..... 25

**Section 15: Supply chain capability ..... 26**

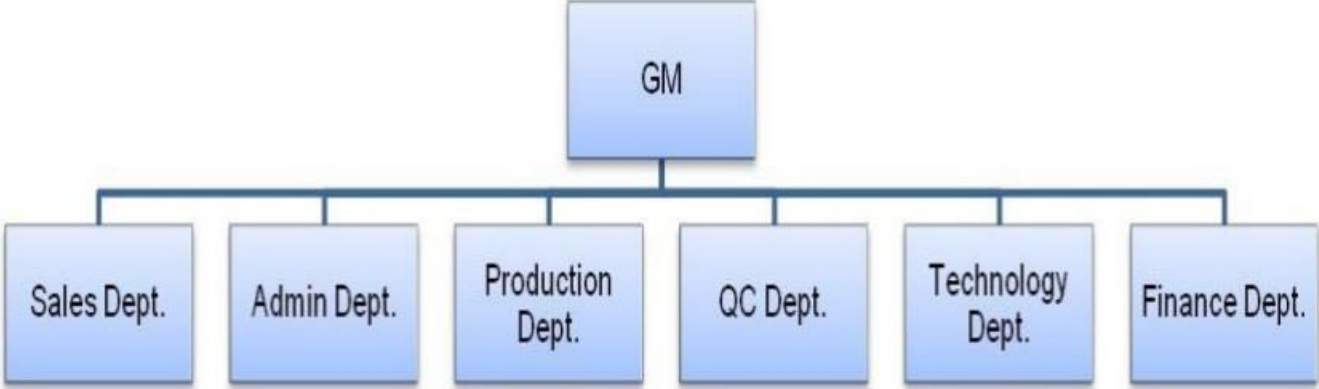
    15.1 Centralized procurement ..... 26

    15.2 Overseas warehouse..... 26

**Section 1: Company Overview**

Company Overview			
<b>1.1 Legal Validity</b>			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91330206MA2CH6MU68
Year Established:	06/Jun./2018	Validity Period:	06/Jun./2018--31/Dec./2049
Export Experience:	3 years	Industry Experience:	3 years
Registered Address:	Room 402, No. 1, Building 6, No. 2, Longtanshan Road, Daqi Street, Beilun District, Ningbo City, Zhejiang Province, China		
Company Address:	No. 2, Longtanshan Road, Daqi Street, Beilun District, Ningbo City, Zhejiang Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Ningbo Beilun Market Supervision & Management Bureau
Registered Capital:	RMB 10,000,000		
Corporate Representative:	Ms. Lijuan Wan		
Industry:	Electrical Equipment and Supplies		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please fill in the stock code:	N/A		
Products /Service:	Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)		
<b>1.2 Company Building Information</b>			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>1,715 m<sup>2</sup></u>			
Number of Building(s) : <u>1</u>			
Office Size: <u>650 m<sup>2</sup></u>			

## Section 2: Human Resources

Human Resources				
2.1 Company Chart				
 <pre> graph TD     GM[GM] --- Sales[Sales Dept.]     GM --- Admin[Admin Dept.]     GM --- Production[Production Dept.]     GM --- QC[QC Dept.]     GM --- Technology[Technology Dept.]     GM --- Finance[Finance Dept.]           </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Sales Dept.	15	0	15	
Admin Dept.	2	0	2	
Production Dept.	16	0	16	
QC Dept.	2	0	2	
Technology Dept.	2	0	2	
Finance Dept.	2	0	2	
<b>Total Number:</b>	40	0	40	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential

**Section 3: Current Export Situation**

Current Export Situation				
There is/are <u>3</u> foreign trading employee(s) in the company.				
<b>Working Experience</b>	<b>Headcount</b>	<b>Accepted Language</b>	<b>Listening &amp; Speaking</b>	<b>Reading &amp; Writing</b>
Over 30 Years	0	English	YES	YES
21-30Years	0	N/A	N/A	N/A
11-20 Years	1	N/A	N/A	N/A
6-10 Years	1	N/A	N/A	N/A
2-5 Years	1	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		02828839		
Total revenue (Previous year, Unit: USD):		Confidential		
Total export revenue (Previous year, Unit: USD):		6,000,000		
Estimated export revenue (Current year, Unit: USD):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Ningbo Port, Shanghai Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input type="checkbox"/> West Union,MoneyGram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)		30	days	
Average Sampling Time				
Product Category		Lead Time		
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)		7 days		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)		7 days		

## Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	Confidential	70
South America	N/A	0	0
Eastern Europe	N/A	0	0
Southeast Asia	N/A	0	0
Africa	N/A	0	0
Oceania	Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	Confidential	5
Mid East	N/A	0	0
Eastern Asia	Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	Confidential	15
Western Europe	N/A	0	0
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	N/A	0	0
Domestic Market	Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	Confidential	10
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



**Section 5: Production Capacity**

Production Capacity				
<b>5.1 Annual Production Capacity (Previous Year)</b>				
Confidential				
<b>5.2 Production Capacity</b>				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	30,000 Pcs/Month	Confidential		
<b>5.3 Production Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Assembly line	Confidential	1	2	Acceptable
<b>5.4 Testing Machinery</b>				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Power detector	Confidential	2	3	Acceptable
<b>5.5 Subcontractors</b>				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
if the factory has testing capability(including qualified staff, equipment and method or certified by any organization& 3rd parties & client)		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Subcontractors Type		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
Equipment Number		N/A		
Production Line Number		N/A		
Work Instruction		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Clear Production Process		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Production Management System		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Production Control Capability	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
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## Section 6: Quality Assurance

Quality Assurance				
<b>6.1.1 Quality Management System Certification</b>				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.1.2 Product Certification</b>				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	Shenzhen United Testing Technogn Co., Ltd.	UNIB21073012H C-01	Amomd & AOA1901, AOA1904, AOA1905, AOA1906, AOA1909, AOA1935, Etc.	29/Jan./2018 -- 31/Dec./2049
CE	Shenzhen United Testing Technogn Co., Ltd.	UNIB21073013H C-01	Amomd & AOA1104, AOA1103, AOA1105, AOA1134, AOA1135. Etc.	29/Jan./2018 -- 31/Dec./2049
<b>6.2 Testing Report</b>				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
<b>6.3 Quality Control Management</b>				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	GM		
6.3.4	How many QA/QC inspectors in total?	2		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	1	15	2	
<b>6.3.5 Average Guarantee Time</b>				
Product Category		Guarantee Time		

Report No:	22329101_P+T	Report date:	03/Sep./2021	Assessed By	Xiaoping Chen	
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Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	1 year	
<b>6.3.6 The Longest Guarantee Time</b>		
Product Category	Guarantee Time	
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	1 year	
6.3.7 Are there any specific inspection standards and guidelines/records of workflow?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
<b>6.4 Supplier Management</b>		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input checked="" type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input checked="" type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary
<b>6.5 After Sales Service</b>		
Item	Content	Observations /Comments

6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>6.6 Overseas After Sales Service</b>		
6.6.1	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input checked="" type="checkbox"/> Other

## Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input checked="" type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input checked="" type="checkbox"/> Yes, with clear written instructions and records <input type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input checked="" type="checkbox"/> Yes, the units are separated and marked clearly <input type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input checked="" type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

## Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>2</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	1		11-20 Years	1
Junior College	1		6-10 Years	1
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent	The Patent Type	Available Date	
ZL 2019 3 0708143.1	Refer to the photo	Appearance design	08/May/2020	
ZL 2020 3 0516509. 8	Refer to the photo	Appearance design	12/Feb./2021	
ZL 2020 3 0516941.7	Refer to the photo	Appearance design	29/Jan./2021	
ZL 2019 3 0708428. 5	Refer to the photo	Appearance design	08/May/2020	
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
40156173	Refer to the photo	Class 7	21/Mar./2020-- 20/Mar./2030	Photo in section 11 (Trademark photo)
40179129	Refer to the photo	Class 35	21/Apr./2020-- 20/Apr./2030	Photo in section 11 (Trademark photo)
40174490	Refer to the photo	Class 7	28/Mar./2020-- 27/Mar./2030	Photo in section 11 (Trademark photo)
6095279	Refer to the photo	Class 12	07/Jul./2020-- 31/Dec./2049	Photo in section 11 (Trademark photo)
6095278	Refer to the photo	Class 9	07/Jul./2020-- 31/Dec./2049	Photo in section 11 (Trademark photo)
The Average Time For New Products Launched				
Product Category			Lead Time	
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)			30 days	

The Shortest Time For A New Item Launched	
Product Category	Shortest Lead Time
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panels; Bus Bar)	30 days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please list the main software used:	Auto CAD, Pro/E, Photoshop, AI
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<input checked="" type="checkbox"/> Yes, with clear written instructions <input type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No
Have the designed products been internal verified or validated?	<input checked="" type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No
Does the company has qualification requirements for designers?	<input checked="" type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input checked="" type="checkbox"/> Yes, with written records <input type="checkbox"/> Yes, without written records <input type="checkbox"/> No

Report No:	22329101_P+T	Report date:	03/Sep./2021	Assessed By	Xiaoping Chen	
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What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
<b>New Products Launched quantity for each year</b>		
Product Category	Num	Unit
Electrical Equipment and Supplies (Fuse Blocks; Circuit Breakers; USB Charger Sockets; Switch Panles; Bus Bar)	10	year
<b>8.2 R&amp;D Real Case Description</b>		
<b>Customer's Name</b>	Confidential	
<b>Customer's Location</b>	Confidential	
<b>Customer's Industry:</b>	Confidential	
<b>Order's Requirement Description:</b>	Confidential	
<b>8.3 Design Process (Confidential)</b>		
<b>8.4 Design Devices (N/A)</b>		

## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to develop more markets and new products.	Within 1 year



### Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Accessories		Assembling		Detection
4		5		N/A	N/A
	Packaging		Finished product		N/A

## Section 11: Certification & Photos

Certification & Photos	
<b>Certification &amp; Photos -- Business License</b> 	<b>Certification &amp; Photos -- Permit for Opening Bank Account</b> 
<b>Certification &amp; Photos -- Custom Clearance Registration Form</b> 	<b>Certification &amp; Photos -- Import and Export Enterprise Registration</b> 
Patent Photos	
<b>Certification &amp; Photos -- Patent 1</b> 	<b>Certification &amp; Photos -- Patent 2</b> 
<b>Certification &amp; Photos -- Patent 3</b>	<b>Certification &amp; Photos -- Patent 4</b>



Product Certification Photos

Certification & Photos -- CE 1

Certification & Photos -- CE 2



Quality Management System Certification Photos (N/A)

Testing Report Photos (N/A)

Trademark Photos

Certification & Photos -- Trademark 1

Certification & Photos -- Trademark 2








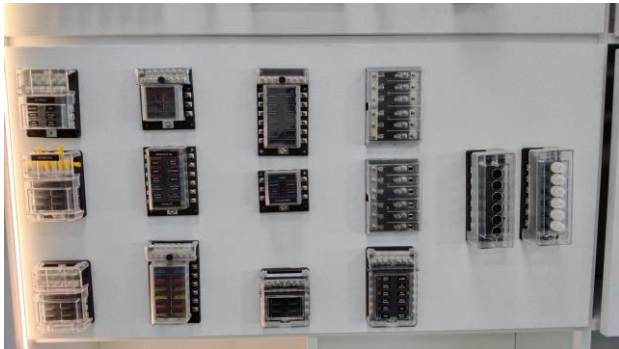
Certification & Photos -- Trademark 3

Certification & Photos -- Trademark 4





## Section 12: Company and Product Samples

Company and Product Samples	
<p><b>Company Gate</b></p> 	<p><b>Office</b></p> 
<p><b>Workshop</b></p> 	<p><b>Workshop</b></p> 
<p><b>Product Sample</b></p> 	<p><b>Product Sample</b></p> 
<p><b>Product Sample</b></p>	<p><b>Product Sample</b></p>



Product Sample



Product Sample



### Section 13: Competitive Advantages

<b>13.1 Product Group Capacity</b>				
<b>13.1.1 Products Sold (Within 12 Months)</b>				
<b>Products Name</b>	<b>Quantity</b>		<b>Revenue (USD)</b>	
Confidential	Confidential		Confidential	
<b>13.1.2 Suppliers Cooperated With (Within 12 Months)</b>				
No. of cooperation suppliers (total)		Confidential		
No. of suppliers (which cooperated over 2 times)		Confidential		
No. of provinces which cooperation suppliers belong to		Confidential		
Would the company like to provide design solution service for integration project?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, these projects include		According to customer needs		
Would the company like to provide a total solution for purchasing?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> Part, _____ <input type="checkbox"/> No		
If yes, please describe it		According to customer needs		
<b>13.1.3 Real Case Description:</b>				
Customer Name		Confidential		
Customer Country		Confidential		
Customer Region		Confidential		
Products Category		Confidential		
Order Value (USD)		Confidential		
Order Processing Process		Confidential		
Customer's Feedback		Confidential		
<b>13.2 Real Case for Lower MOQ &amp; Lead Time</b>				
<b>Products Name</b>	<b>MOQ (Within 12 Months)</b>		<b>Lead Time</b>	
Confidential	Confidential		Confidential	
MOQ for each item	<input type="checkbox"/> Less than 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input checked="" type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> More than 300			
<b>13.3 Real Case for Large Contract &amp; Lead Time</b>				
<b>Products Name</b>	<b>Order (Within 12 Months)</b>		<b>Lead Time</b>	
Confidential	Confidential		Confidential	
<b>13.4 Overseas After Sales Service Capacity</b>				
<b>13.4.1</b> If yes, what onsite after-sales services are included	N/A	Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A



Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other:		N/A	N/A	N/A
13.4.2 Average response time	8hours			
<b>13.5 After-sales service capacity</b>				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			



## Section 14: Service capabilities

14.1 Experience with large-scale procurement contracts		
14.1.1 Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
14.1.2 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
14.1.3 The country/region of your overseas service center		
Country/Region	N/A	
14.2 Overseas showroom		
14.2.1 Do you have an overseas showroom?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
14.2.2 The country/region of your overseas showroom		
Country/Region	N/A	
14.3 Offline trade show		
Have you participated in offline trade shows?		
<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Tradeshaw name	N/A	Official images from the trade show
Date attended	N/A	N/A
Host Country/Region	N/A	



### Section 15: Supply chain capability

<b>15.1 Centralized procurement</b>	
In the past 12 months, have you sold products from at least three sub-categories?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>15.2 Overseas warehouse</b>	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Country/Region	N/A

-- End of Report --